



# SpringSoft

Taiwan, Technology & Beyond  
*-Bank of America Merrill Lynch*

Mar, 2010

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# Agenda

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- Company Profile
- Product Development
- Financial Information

# Company Profile

- Top-two listed EDA company in Asia
  - Incorporated: Feb. 2nd, 1996 in HSP
  - IPO at NASDAQ in 1999, moved to TSE in 2001
  - Paid-in Capital: NTD 2.07 bn (USD 65 m)
  - Market Capitalization: NTD 7.0 bn (USD 218 m)
  - Patents: more than 45 patents filed In ROC & US
  - Employees: More than 450 in Taiwan, China, US, Japan & Europe
  - Customers: more than 700 semiconductor & electronics companies
  - Dual Headquarters: Hsinchu, Taiwan and San Jose, USA
- Corporate Brand Positioning
  - Unique automation technologies that save engineers time
- Products & Technology
  - Novas Verification Enhancement solutions
  - Laker Custom IC design and layout solutions
- 2009 Consolidated Financials (9 months)
  - Revenue: NTD 1,526M
  - Net Income: NTD 222M
  - EPS (after-tax): NTD 1.07

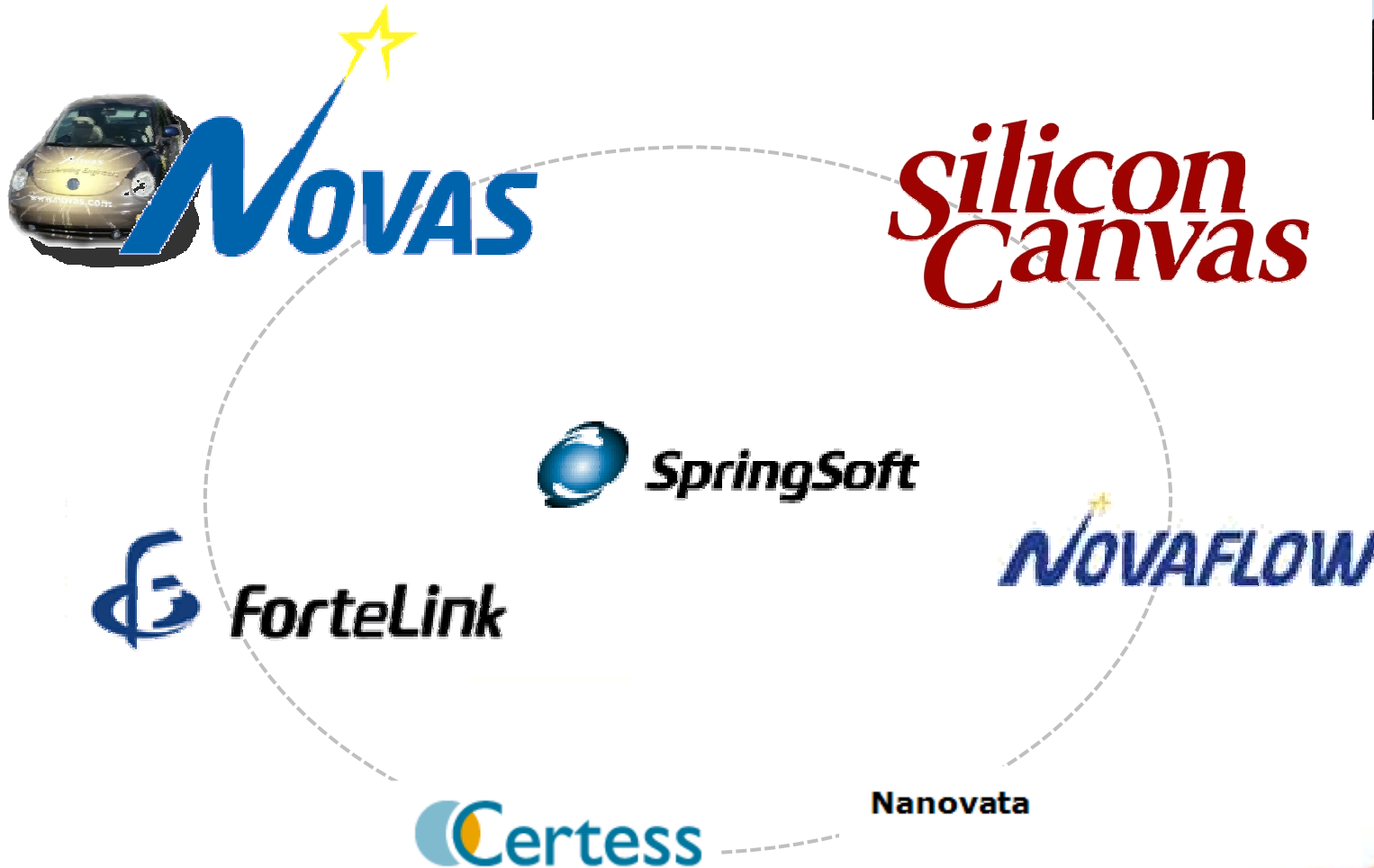
# Company History

## *A Unique Growth Model*

- First Taiwan EDA Startup
  - Founders from R&D, sales & support at ECAD and Cadence
- Developed two unique products
  - Debussy® debug system
  - Laker™ custom layout editor
- Invested in a network of entrepreneurial companies
  - Equity attracted talent
- Established large customer base
  - Local experts built strong relationships
- Built brands in the US
  - Novas: Debug; Laker: Custom Layout
- Recently consolidated the network
  - Single global team and mission

# Recent Consolidation

*Early model had fulfilled its objective*



# Company Vision

*Be the Best EDA Company*

- As measured by
  - Growth rate
  - Profit margin
  - Customer satisfaction
- Focus on core competence
  - Unique automation technologies
  - Customer service
- Leverage recent combination of strengths
  - Products
  - Channel

# Two Product Lines

## *Unique Automation Technology*

- Verification Enhancement Solutions
  - **Verdi** Automated Debug System
    - Cuts Debug Time in Half
  - **Siloti** Visibility Automation Solution
    - Eliminates Simulation Overhead
  - **Certitude** Functional Qualification Solution
    - Removes Verification Uncertainty
- Custom IC Design Solutions
  - **Laker** Custom Layout System
    - Superior layout results with less effort
  - **Laker** Advanced Design Platform
  - **Laker** Automated Test Chip Development
  - **Laker** Flat Panel Display Editor

### **Awards**

Tenzing Norgay Award  
for interoperability 2004, 2008

EDN top 100 products  
2002, 2004, & 2006



IEC DesignVision Award  
Winner 2005

IEC DesignVision  
Finalist 2006



Test & Measurement World  
Honorable Mention 2006

EDN Innovation  
Finalist 2002, 2006



Electronique Magazine (France)  
Product of the Year 2006

# Financial Summary (Consolidated)

Unit: NT M

	2009 Q3	2009 Q2	2009 Q1	2008
Net Sales	508	534	484	1,681
Operating Income	86	123	59	268
Net Income	79	65	78	396
Operating Margin %	17%	23%	12%	16%
Net Margin %	16%	12%	16%	23%
Cash and Cash Equivalents	2,099	2,145	2,144	2,413
Total Assets	5,529	5,526	5,490	5,481
Total Liabilities	1,054	1,127	976	1,047
Stockholder's Equity	4,474	4,399	4,514	4,433

\* 2008&2009 Consolidated FS contained all merged EDA companies

# Dividend Policy

Fiscal Year	Cash Dividend	%	Stock Dividend	%	Total Dividend	EPS	Cash Payout	Ex-dividend date	AGM Date
2008	0.8	100%	--	--	\$0.8	1.91	42%	--	Jun. '09
2007	2.0	95%	0.1	5%	\$2.1	3.18	63%	8/13'08	Jun. '08
2006	2.5	89%	0.3	11%	\$2.8	3.75	67%	8/02'07	Jun. '07
2005	3.1692	86%	0.51116	14%	\$3.6804	4.81	64%	8/31'06	Jun. '06
2004	3.00	75%	1.0061	25%	\$4.0061	5.06	60%	8/4 '05	Jun. '05
2003	2.45	62%	1.51	38%	\$3.96	4.64	53%	7/15 '04	Jun. '04
2002	1.40	35%	2.60	65%	\$4.00	5.18	27%	7/10 '03	Jun. '03

\* 2 million share buyback was completed on 5/28, 04

\*\* 4 million share buyback was completed on 8/11, 06

# Employee Bonus Policy

Fiscal Year	Shares Bonus (K)	O/S Dilution %	Mkt Value to Earnings %
2008	--	--	15%
2007	3,000	1.40%	18.1%
2006	3,000	1.51%	20.7%
2005	3,800	1.90%	23.6%
2004	4,000	2.16%	32.3%
2003	4,800	2.91%	70.6%
2002	4,000	3.17%	71.7%